THE NEXT WEC

IN ACCOUNT WITH: POINT FOUNDATION
FOR SALES PERIOD: 07/01/87-09/30/87
SUMMARY

FINAL STATEMENT

	CURRENT 07/01/87-09/30/87 COPIES	CURRENT 07/01/87-09/30/87 AMOUNT	CUME INCEPTION-09/30/87 COPIES	CUME INCEPTION-09/30/87 AMOUNT
GROSS SALES				
TRADE	0	$0.00	330,345	$2,822,825.36
FOREIGN	0	$0.00	17,335	$113,290.77
CANADA	0	$0.00	14,137	$71,356.35
REMAINDER	0	$0.00	22,030	$53,565.48
TOTAL GROSS SALES	0	$0.00	443,847	$3,060,038.36
RETURNS	0	$0.00	78,891	$593,144.94
NET SALES	0	$0.00	364,956	$2,447,093.04
RESERVE FOR RETURNS		$0.00		$21.54
ADJUSTED NET SALES		$0.00		$2,447,073.50
COSTS PER CONTRACT				
A.P.B. COSTS(SCHEDULE)		$0.00		$1,337,557.06
HANDL. CHARGES(3,000 @ $0.75)		$0.00		$31,106.25
INTEREST EXPENSE		$0.00		$15,420.80
DISTRIB. FEE:-22.5% OF G.S		$0.00		$680,116.51
DISTRIB. FEE:-25% REPM. SALES		$0.00		$4,375.00
ADVERTISING		$0.00		$983.96
FREIGHT		$0.00		$1,591.65
PPB. ADJ. PLUS INTEREST		$0.00		($25,118.66)
INTEREST ON PPB		$0.00		$6,450.40
		$0.00		$44,000.61
DISTRIB. FEE:-10% RET. PER PAR. #7		$0.00		$10,843.22
TOTAL EXPENSES		$0.00		$2,167,220.60
PROFIT(LOSS) FROM OPERATION		$0.00		$279,852.90
PLUS: RIGHTS INCOME		$0.00		$23,361.27
LESS: PREVIOUS PAYMENTS		$0.00		($351,510.61)
PLUS: LOSS APLL. TO END ED.		$0.00		$133,037.85
LOSS ON 1ST ED.		$0.00		($133,037.25)
PREV. LOSS		($346,383.32)		$0.00
AMOUNT DUE RANDOM HOUSE		($346,383.32)		($346,396.43)

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To MARLY NORRIS	From COLETTE HODGES
Co. POINT FOUNDATION	Co. RANDOM HOUSE
Dept.	Phone #
Fax # 415 332-3110	Fax # 572-6035

IN ACCOUNT WITH: POINT FOUNDATION
FOR SALES PERIOD: 07/01/87-09/30/87
TITLE: NEXT WHOLE EARTH CATALOG-2nd ED.

TITLE CODE: 344-70776
PUB. DATE: 11/81

	CURRENT 07/01/87-09/30/87 COPIES	CURRENT 07/01/87-09/30/87 AMOUNT	CUME INCEPTION-09/30/87 COPIES	CUME INCEPTION-09/30/87 AMOUNT
GROSS SALES				
TRADE	0	$0.00	119,880	$958,606.72
FOREIGN	0	$0.00	2,678	$32,665.42
CANADA	0	$0.00	4,195	$27,581.60
REMAINDER	0	$0.00	0	$0.00
TOTAL GROSS SALES	0	$0.00	126,753	$1,018,853.74
RETURNS	0	$0.00	32,679	$265,482.11
NET SALES	0	$0.00	94,074	$753,371.63
RESERVE FOR RETURNS		$0.00		$21.54
ADJUSTED NET SALES		$0.00		$753,350.09
COSTS PER CONTRACT				
P.P.B. COSTS(SCHEDULE)		$0.00		$317,485.82
HANDL. CHARGES(3,000 @ $0.75)		$0.00		$2,240.00
DISTRIB. FEE:-32.5% OF G.S		$0.00		$229,242.12
INTEREST ON PPB		$0.00		$6,468.40
				$44,050.61
DISTRIB. FEE:-10% NET. PER PAR. #7		$0.00		$10,649.22
TOTAL EXPENSES		$0.00		$610,135.57
PROFIT(LOSS) FROM OPERATION		$0.00		$143,214.52
PLUS: RIGHTS INCOME		$0.00		$8,113.96
LESS: PREVIOUS PAYMENTS		$0.00		($84,667.06)
LOSS ON 1ST ED.		$0.00		($133,037.25)
PREV. LOSS		($48,389.32)		$0.00
AMOUNT DUE RANDOM HOUSE		($48,389.32)		($48,376.43)

IN ACCOUNT WITH: ACINT FOUNDATION TITLE CODE: 394-7395
FOR SALES PERIOD: 07/01/87-09/30/87 PUB. DATE: 10/80
TITLE: "EXT" WHOLE EARTH CATALOG-1st ED.

	CURRENT 07/01/87-09/30/87 COPIES	AMOUNT	CUME INCEPTION-09/30/87 COPIES	AMOUNT
GROSS SALES				
TRADE	0	$0.00	270,465	$1,353,419.14
FOREIGN	0	$0.00	14,557	$90,645.35
CANADA	0	$0.00	9,942	$43,776.75
REMAINDER	0	$0.00	22,030	$53,565.00
TOTAL GROSS SALES	0	$0.00	317,094	$2,021,366.24
RETURNS	0	$0.00	46,212	$327,662.83
NET SALES	0	$0.00	270,882	$1,693,723.41
RESERVE FOR RETURNS		$0.00		$0.00
ADJUSTED NET SALES		$0.00		$1,693,723.41
COSTS PER CONTRACT				
A.P.B. COSTS(SCHEDULE)		$0.00		$1,060,071.84
HANDL. CHARGES(@ @ $0.75)		$0.00		$28,388.25
INTEREST EXPENSE		$0.00		$15,420.60
DISTRIB. FEE:-22.5% OF G.S		$0.00		$450,874.39
DISTRIB. FEE:-25% KEPM. SALES		$0.00		$4,375.00
ADVERTISING		$0.00		$983.75
FREIGHT		$0.00		$1,591.65
PPB. ADJ. PLUS INTEREST		$0.00		($85,118.66)
TOTAL EXPENSES		$0.00		$1,557,065.03
PROFIT(LOSS) FROM OPERATION		$0.00		$136,658.38
PLUS: RIGHTS INCOME		$0.00		$17,247.31
LESS: PREVIOUS PAYMENTS		$0.00		($268,962.95)
PLUS: LOSS APLL. TO 2ND ED.		$0.00		$133,037.25
LOSS ON 1ST ED.		$0.00		$0.00
PREV. LOSS		$0.00		$0.00
AMOUNT DUE RANDOM HOUSE		$0.00		($.00)